Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015
Sub:  Intimation of Presentation made to Analysts/ Institutional Investors

Dear Sir/ Ma’am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached the copy of presentation made to the analysts/ institutional investors at Annual Investor Conference ‘Trinity India 2019’ organized by M/s B & K Securities on 31st May, 2019 in Mumbai.

Please take note of above information on record.

Thanking you,

Yours faithfully,

For Ircon International Limited

(Ritu Arora)
Company Secretary & Compliance Officer
Membership No.: FCS 5270
Presentation Structure

- Business Overview of IRCON
- Board of Directors
- Group Structure
- Order Book
- Financial Performance
• IRCON was formed in 1976 to execute Railway Projects in India and overseas on commercially prudent lines leveraging IR’s expertise.

• Company diversified to cover entire spectrum of Infrastructure sector. Executed several nation building infrastructure projects in the Highway, Bridges, Building, Airport, and Electrical Sectors.

• Constructed projects in strategic locations, disturbed and difficult areas and is contributing to infrastructure development

• Developing railway corridors through Special Purpose Vehicle (SPV) in the States of Chhattisgarh, Jharkhand & Orissa to provide vital coal linkages

• Specialized project development through its Subsidiaries and Joint Ventures (IrconISL, IPBTL, ISGTL, IDHHL, IVKEL, IRSDC, ISTPL, CERL, CEWRL, MCRL, JCRL, BRPL)
Areas of Operation & Key Milestones

IRCON – Key Areas Operations

- Railways – Infra, Track, Electrification and Signaling & Telecommunication
- Metro Railways
- Electrical Sub-stations, Transmission & Distribution
- Highways / Roads
- Special Structures – Road Over Bridges, Cable Stayed Bridge
- Buildings – Commercial, Townships, Industrial, Institutional and Real Estate development

Other Projects Completed

- Airport Runways
- Airport Hangars
- Corporate Buildings
- Healthcare facilities
- Station Buildings
- Multifunction Complexes
- Loco Sheds for Railways
- Roads under PGMSY/RSVY

Key Milestones

<table>
<thead>
<tr>
<th>Railway Lines</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>New Lines</td>
<td>597 Tkm</td>
</tr>
<tr>
<td>Réhabilitation, Double line &amp; Gauge Conversions</td>
<td>2583 Tkm</td>
</tr>
<tr>
<td>Railway Sidings</td>
<td>281 Tkm</td>
</tr>
<tr>
<td>Total</td>
<td>3461 Tkm</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Highways &amp; Roads</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>National Highway</td>
<td>633 Km</td>
</tr>
<tr>
<td>State Highway</td>
<td>1185 Km</td>
</tr>
<tr>
<td>Other Roads</td>
<td>3361 Km</td>
</tr>
<tr>
<td>Total</td>
<td>5179 Km</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Road Over Bridges</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Completed</td>
<td>112 No</td>
</tr>
<tr>
<td>On-going</td>
<td>3 No</td>
</tr>
<tr>
<td>Total</td>
<td>115 No</td>
</tr>
</tbody>
</table>
### Board of Directors

**Chairman & Managing Director**

Sh. S. K. Chaudhary

**Whole-Time Directors**

- Sh. Deepak Sabhlok  
  Director Projects
- Sh. Yogesh Kumar Misra  
  Director Works
- Sh. M.K. Singh  
  Director Finance

**Part-Time (Official) Directors**

- Sh. Hari Mohan Gupta
- Sh. Piyush Agarwal

**Independent Directors**

- Dr. C.B. Venkataramana
- Dr. Narendra Singh Raina
- Sh. Ashok Kumar Ganju
Group Structure: Subsidiaries & JVs

IRCON INTERNATIONAL LTD.

**SUBSIDIARIES**
- IRCON INFRASTRUCTURE & SERVICES LIMITED
- IRCON BIKANER PHALODI TOLLWAY LIMITED
- IRCON SHIVPURI-GUNA TOLLWAY LIMITED
- IRCON DAVANAGERE HAVERI HIGHWAY LIMITED
- IRCON VAJODARA KIM EXPRESSWAY LIMITED

**JVs**
- IRCON SOMA TOLLWAY PVT. LTD.
- CHAHTISH GARH EAST RAILWAY LTD.
- MAHANADI COAL RAILWAY LTD.
- BASTAR RAILWAY PRIVATE LIMITED
## Present Order Book

<table>
<thead>
<tr>
<th>Particulars</th>
<th>Amount (Rs. crore)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Railways</td>
<td>25,434</td>
</tr>
<tr>
<td>Road &amp; Highways*</td>
<td>2,159</td>
</tr>
<tr>
<td>Others</td>
<td>631</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>28,224</strong></td>
</tr>
</tbody>
</table>

* Includes new BOT Projects
Annual Financial Performance – 2018-19

**Standalone (Rs.Crore)**

- Operating Income: 3891 (2017-18), 4415 (2018-19)
- Net Worth: 3743 (2017-18), 3950 (2018-19)
- EBITDA: 608 (2017-18), 642 (2018-19)
- PBT: 530 (2017-18), 615 (2018-19)

**Consolidated (Rs.Crore)**

- Operating Income: 4024 (2017-18), 4798 (2018-19)
- Net Worth: 3752 (2017-18), 3965 (2018-19)
- EBITDA: 637 (2017-18), 690 (2018-19)
- PBT: 555 (2017-18), 624 (2018-19)
- PAT: 409 (2017-18), 450 (2018-19)
Segment Revenue

Domestic Turnover
- Rs.3,830 Crore

International Turnover
- Rs.585 Crore

Total Op. Turnover
- Rs.4,415 Crore

- Railway
  - Rs.3,758 Crore
- Building
  - Rs.5 Crore
- Electrical
  - Rs.97 Crore
- Highway
  - Rs.555 Crore

Total Op. Revenue
- Rs.4,415 Crore
Financial Highlights (Last 5 Years)

<table>
<thead>
<tr>
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<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Net Operating Income</td>
<td>4,415</td>
<td>3,891</td>
<td>3,024</td>
<td>2,418</td>
<td>2,864</td>
</tr>
<tr>
<td>2.</td>
<td>Other Income</td>
<td>264</td>
<td>231</td>
<td>230</td>
<td>442</td>
<td>258</td>
</tr>
<tr>
<td>3.</td>
<td>Total Income</td>
<td>4,680</td>
<td>4,121</td>
<td>3,254</td>
<td>2,860</td>
<td>3,122</td>
</tr>
<tr>
<td>4.</td>
<td>Profit Before Tax</td>
<td>615</td>
<td>530</td>
<td>532</td>
<td>602</td>
<td>844</td>
</tr>
<tr>
<td>5.</td>
<td>Profit After Tax</td>
<td>445</td>
<td>388</td>
<td>369</td>
<td>395</td>
<td>579</td>
</tr>
<tr>
<td>6.</td>
<td>Dividend for the Year</td>
<td>203</td>
<td>192</td>
<td>192</td>
<td>168</td>
<td>182</td>
</tr>
<tr>
<td>7.</td>
<td>Other Equity/Reserves &amp; Surplus</td>
<td>3,855</td>
<td>3,657</td>
<td>3,729</td>
<td>3,647</td>
<td>3,334</td>
</tr>
<tr>
<td>8.</td>
<td>Share Capital</td>
<td>94.05</td>
<td>94.05</td>
<td>98.980</td>
<td>19.796</td>
<td>19.796</td>
</tr>
<tr>
<td>11.</td>
<td>Current Ratio (Ratio)</td>
<td>1.32</td>
<td>1.66</td>
<td>2.02</td>
<td>1.99</td>
<td>1.72</td>
</tr>
<tr>
<td>12.</td>
<td>Debt/Equity Ratio (Ratio)</td>
<td>0.65</td>
<td>0.85</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

Notes:
* Financial Highlights for FY 2018-19, 2017-18, 2016-17 & FY 2015-16 are as per Ind AS.
**Figures of FY 2017-18 is regrouped/reclassified as per FY 2018-19 presentation.
@Total cumulative dividend paid upto FY 2018-19 is Rs.1,694.94 Crore (including final proposed dividend for FY 2018-19).
Foreign Projects


Sri Lanka – Up gradation of Colombo-Matara Coastal Railway line, Restoration of Medawachchiya - Madhu Road and Omantai - Mankulam Railway line Km 207* (USD 259 Million). Reconstruction of Madhu Road to Talai Mannar Railway line – USD 150 Million, Re-construction of Pallai to Kankesanthurai Railway Line USD 149 Million.
Indian Projects

A view of Modern Coach Factory at Rae Bareli

Married Accommodation Project
Indian Projects

- Six Laning of 20 km length of road from Panchi Gujran to Panipat Section of NH-1 in Haryana.

- Kashmir Valley New BG rail link Qazigund- Baramulla railway project - Value USD 456 Million.
THANK YOU