<table>
<thead>
<tr>
<th>BSE Limited</th>
<th>National Stock Exchange of India Limited</th>
</tr>
</thead>
<tbody>
<tr>
<td>Listing Dept./ Dept. of Corporate Services</td>
<td>Listing Department</td>
</tr>
<tr>
<td>Phiroze Jeejeebhoy Towers</td>
<td>Exchange Plaza, Plot no. C/l, G Block</td>
</tr>
<tr>
<td>Dalal Street</td>
<td>Bandra –Kurla Complex,</td>
</tr>
<tr>
<td>Mumbai – 400001</td>
<td>Bandra (East) Mumbai – 400051</td>
</tr>
<tr>
<td>बीएसई लिमिटेड</td>
<td>नेशनल स्टॉक एक्सचेंज ऑफ इंडिया लिमिटेड</td>
</tr>
<tr>
<td>सिस्टेमिंग विभाग / कॉम्पिटेड विभाग</td>
<td>सिस्टेमिंग विभाग</td>
</tr>
<tr>
<td>पी. जे. टायर्स,</td>
<td>एक्सचेंज प्लाजा, प्लांट नं. 31 / आई, जी ब्लॉक</td>
</tr>
<tr>
<td>दलाल स्ट्रीट</td>
<td>बंड्रा-कुर्ला कॉम्प्लेक्स,</td>
</tr>
<tr>
<td>मुंबई- 400001</td>
<td>बंड्रा (पूरे) मुंबई-400051</td>
</tr>
<tr>
<td>Scrip code / ID: 541956 / IRCON</td>
<td>Scrip Code: IRCON</td>
</tr>
</tbody>
</table>

Ref.: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015
Sub: Intimation of Investor Presentation- Q4 & FY21/ निवेशक प्रस्तुति की सूचना- Q4 और FY21

Dear Sir/ Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached the copy of Investor Presentation for the fourth quarter & Financial Year ended on 31st March, 2021.

Please take note of above information on record.

सेबी (सूचीकरण दायित्व और प्रकटीकरण आवश्यकताएं) विनियम, 2015 के विनियम 30 के अनुसार, चौथी तिमाही और 31 मार्च, 2021 को समाप्त वित्तीय वर्ष पर निवेशक प्रस्तुति की प्रति संदर्भ है।
कृपया उपरोक्त जानकारी को रिकॉर्ड पर दें

ध्यानवाद,

भवदीया,
कृते इरкон इंटरनेशनल लिमिटेड
(रितु अरोड़ा)
कम्पनी सचिव एवं अनुपालन अधिकारी
सदस्यता नं.: FCS 5270
Financial Highlights
Q4FY21 Financial Highlights

- **Revenue from Operations**
  - Rs.2,260 crore
  - Growth of 82% (Q-o-Q)

- **Core EBITDA**
  - Rs.177 crore
  - Growth of 109% (Q-o-Q)

- **Earnings Per Share**
  - Rs.1.97 per share* (Face Value Rs. 2 Per Share)
  - Growth of 79% (Q-o-Q)

- **Profit After Tax**
  - Rs.185 crore
  - Growth of 80% (Q-o-Q)

- **Profit Before Tax**
  - Rs.276 crore
  - Growth of 106% (Q-o-Q)
**FY21 Financial Highlights**

- **Revenue from Operations**
  - Rs.4,948 crore
  - Down by 5% (Y-o-Y)

- **Core EBITDA**
  - Rs.361 crore
  - Down by 24% (Y-o-Y)

- **Profit Before Tax**
  - PBT at Rs.574 crore
  - Down by 15% (Y-o-Y)
  - PBT Margin at 11%

- **Profit After Tax**
  - Rs.405 crore
  - Down by 17% (Y-o-Y)
  - PAT Margin at 8%

- **Earnings Per Share**
  - Rs.4.30 per share*

*IRCON underwent 1:5 Stock split in April 2020 and Bonus issues in the ratio of 1:1 in May 2021*
Performance Indicators
Q4FY21 Performance Indicators

Revenue from Operations

- Q3FY21: 1244.46
- Q4FY21: 2260.39

Core EBITDA

- Q3FY21: 84.51
- Q4FY21: 176.68

Profit Before Tax

- Q3FY21: 134.23
- Q4FY21: 276.12

Profit After Tax

- Q3FY21: 103.14
- Q4FY21: 185.33
FY21 Performance Indicators

**Revenue from Operations**
- FY20: 5202.06
- FY21: 4947.77

**Core EBITDA**
- FY20: 476.15
- FY21: 361.05

**Profit Before Tax**
- FY20: 672.57
- FY21: 574.02

**Profit After Tax**
- FY20: 489.78
- FY21: 404.56
## Q4 FY21 Income Statement (Standalone)

<table>
<thead>
<tr>
<th>INCOME STATEMENT (INR Cr)</th>
<th>Q4-FY21</th>
<th>Q3-FY21</th>
<th>Q-o-Q (%)</th>
<th>Q4-FY20</th>
<th>Y-o-Y (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating Revenue</td>
<td>2,260.39</td>
<td>1,244.46</td>
<td>81.6%</td>
<td>1,788.32</td>
<td>26.4%</td>
</tr>
<tr>
<td>Total Expenses (Excl. Depreciation &amp; Finance Cost)</td>
<td>2,083.71</td>
<td>1,159.95</td>
<td>79.6%</td>
<td>1,658.79</td>
<td>25.6%</td>
</tr>
<tr>
<td>Core EBITDA</td>
<td>176.68</td>
<td>84.51</td>
<td>109.1%</td>
<td>129.53</td>
<td>36.4%</td>
</tr>
<tr>
<td>Core EBITDA Margins (%)</td>
<td>7.82%</td>
<td>6.79%</td>
<td>103 bps</td>
<td>7.24%</td>
<td>58 bps</td>
</tr>
<tr>
<td>Depreciation</td>
<td>6.09</td>
<td>6.26</td>
<td>(2.7%)</td>
<td>5.87</td>
<td>3.7%</td>
</tr>
<tr>
<td>Finance Cost</td>
<td>1.86</td>
<td>3.45</td>
<td>(46.1%)</td>
<td>4.38</td>
<td>(57.5%)</td>
</tr>
<tr>
<td>Other Income</td>
<td>107.39</td>
<td>59.43</td>
<td>80.7%</td>
<td>42.23</td>
<td>154.3%</td>
</tr>
<tr>
<td>Profit Before Tax</td>
<td>276.12</td>
<td>134.23</td>
<td>105.7%</td>
<td>161.51</td>
<td>71.0%</td>
</tr>
<tr>
<td>Tax</td>
<td>90.79</td>
<td>31.09</td>
<td>192%</td>
<td>39.09</td>
<td>132.3%</td>
</tr>
<tr>
<td>Profit After Tax</td>
<td>185.33</td>
<td>103.14</td>
<td>79.7%</td>
<td>122.42</td>
<td>51.4%</td>
</tr>
<tr>
<td>PAT Margin (%)</td>
<td>7.83%</td>
<td>7.91%</td>
<td>(8 bps)</td>
<td>6.69%</td>
<td>114 bps</td>
</tr>
<tr>
<td>Other Comprehensive Income</td>
<td>(1.17)</td>
<td>0.91</td>
<td>-</td>
<td>(0.74)</td>
<td>58.1%</td>
</tr>
<tr>
<td>Total Comprehensive Income</td>
<td>184.16</td>
<td>104.05</td>
<td>77.0%</td>
<td>121.68</td>
<td>51.4%</td>
</tr>
<tr>
<td>EPS Diluted (INR)*</td>
<td>1.97</td>
<td>1.10</td>
<td>79.1%</td>
<td>1.30</td>
<td>51.5%</td>
</tr>
</tbody>
</table>

*IRCON underwent 1:5 Stock split in April 2020 and Bonus issues in the ratio of 1:1 in May 2021
## FY21 Income Statement (Standalone)

<table>
<thead>
<tr>
<th>INCOME STATEMENT (INR Cr)</th>
<th>FY21</th>
<th>FY20</th>
<th>Y-o-Y (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating Revenue</td>
<td>4,947.77</td>
<td>5,202.06</td>
<td>(4.9%)</td>
</tr>
<tr>
<td>Total Expenses (Excl. Depreciation &amp; Finance Cost)</td>
<td>4,586.72</td>
<td>4,725.91</td>
<td>(3.0%)</td>
</tr>
<tr>
<td>Core EBITDA</td>
<td>361.05</td>
<td>476.15</td>
<td>(24.2%)</td>
</tr>
<tr>
<td>Core EBITDA Margins (%)</td>
<td>7.30%</td>
<td>9.15%</td>
<td>(185 bps)</td>
</tr>
<tr>
<td>Depreciation</td>
<td>24.84</td>
<td>15.93</td>
<td>(55.9%)</td>
</tr>
<tr>
<td>Finance Cost</td>
<td>14.73</td>
<td>27.31</td>
<td>(46.1%)</td>
</tr>
<tr>
<td>Other Income</td>
<td>252.54</td>
<td>239.66</td>
<td>5.4%</td>
</tr>
<tr>
<td>Profit Before Tax</td>
<td>574.02</td>
<td>672.57</td>
<td>(14.7%)</td>
</tr>
<tr>
<td>Tax</td>
<td>169.46</td>
<td>182.79</td>
<td>(7.3%)</td>
</tr>
<tr>
<td>Profit After Tax</td>
<td>404.56</td>
<td>489.78</td>
<td>(17.4%)</td>
</tr>
<tr>
<td>PAT Margin (%)</td>
<td>7.78%</td>
<td>9.00%</td>
<td>(122 bps)</td>
</tr>
<tr>
<td>Other Comprehensive Income</td>
<td>(1.21)</td>
<td>(2.95)</td>
<td>(59.1%)</td>
</tr>
<tr>
<td>Total Comprehensive Income</td>
<td>403.35</td>
<td>486.83</td>
<td>(17.1%)</td>
</tr>
<tr>
<td>EPS Diluted (INR)*</td>
<td>4.30</td>
<td>5.21</td>
<td>(17.5%)</td>
</tr>
</tbody>
</table>

*IRCON underwent 1:5 Stock split in April 2020 and Bonus issues in the ratio of 1:1 in May 2021*
Order Book
• In FY21, IRCON has secured orders worth Rs.4,157 crore including Rs.187.80 crore orders secured in Q4FY21.

• In Q4FY21, IRCON has won a contract amounting to Rs.187.80 crore for replacement of mechanical signalling at various locations at Moradabad from Northern Railways, Ministry of Railways on a competitive bidding basis amongst PSU’s. The tenure for execution of the works is 24 months.

• After closing of the financial year, IRCON has awarded a contract of Railway Electrification worth Rs.659 crore from North Frontier Railways (NFR), Ministry of Railways on competitive bidding basis among PSUs by NFR.
Order Book as of March 31st 2021

Total Order Book: Rs.34,689 Crore

- Highways
  - Rs.1,773 crore
  - 5.1%
- Railways
  - Rs.32,916 crore
  - 94.9%
Geographical Break-up

Rs.1,639 crore

DOMESTIC

INTERNATIONAL

Rs.31,277 crore

Total Order Book: Rs.34,689 Crore
Basis of Order Break-up

Rs.26,951 crore

Rs.7,738 crore

22.3%

77.7%

Total Order Book: Rs.34,689 Crore
Projects
Awards
Awards

- **World HRD Congress: National Awards for Excellence in PSU**
  - Category: Increasing the Geo-Strategic Reach

- **Elets Magazine: 5th National PSU Summit**
  - Category: Smart Infrastructure for Indian Railways

- **Elets Magazine: 5th National PSU Summit**
  - Category: Building Sustainable Infrastructure & Development

- **Elets Magazine: 5th National PSU Summit**
  - Category: Digital Transformation during Covid-19

- **World CSR Congress Awards**
  - Category: Best Covid-19 Solution for Workforce Management
Awards

- 8th FICCI Quality Systems Excellence Award for Industry
  Category: Good practices in Quality Systems

- QCI – D.L. Shah Quality Awards 2020
  Category: Technological innovation in Tunnelling Industry

- ET Now: World HRD Congress Awards
  Category: Dream Companies to work for (PSU Sector)

- ET Now: World HRD Congress Awards
  Category: Dream Companies to work for (Overall Rank 20)

- World HRD Congress: National Awards for Excellence in PSU
  Category: Innovation Social Media Outreach
Awards

12th CIDC Vishwakarma Award
Category: Best Professionally Managed Company
(> Rs. 1,000 crore turnover category)

12th CIDC Vishwakarma Award
Category: Best Construction Project (Mathura - Kasganj project)

12th CIDC Vishwakarma Award
Category: Corona Warriors

12th CIDC Vishwakarma Award
Category: For utmost commitment and vibrant work environment

World CSR Congress Awards
Category: Best Corporate Social Responsibility Practices
Awards

World HRD Congress: National Awards for Excellence in PSU
Category: Exemplary Leader of the Year to CMD

IEI: Eminent Engineer Award
Category: Eminent Engineer Award to CMD

ET Now: World Leadership Awards
Category: Business Leader of the Year to CMD

ET Now: World HRD Congress Awards
Category: Visionary Leader Award to CMD

12th CIDC Vishwakarma Award
Category: Industry Doyen Award to CMD
No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained in this presentation. Such information and opinions are in all events not current after the date of this presentation.

Certain statements made in this presentation may not be based on historical information or facts and may be "forward looking statements" based on the currently held beliefs and assumptions of the management of IRCON ("Company" or "Ircon International Ltd."), which are expressed in good faith and in their opinion reasonable, including those relating to the Company’s general business plans and strategy, its future financial condition and growth prospects and future developments in its industry and its competitive and regulatory environment.

Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance or achievements of the Company or industry results to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements, including future changes or developments in the Company’s business, its competitive environment and political, economic, legal and social conditions. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements. The Company disclaims any obligation to update these forward-looking statements to reflect future events or developments.

This presentation is for general information purposes only, without regard to any specific objectives, financial situations or informational needs of any particular person. This presentation does not constitute an offer or invitation to purchase or subscribe for any securities in any jurisdiction, including the United States. No part of it should form the basis of or be relied upon in connection with any investment decision or any contract or commitment to purchase or subscribe for any securities. None of our securities may be offered or sold in the United States, without registration under the U.S. Securities Act of 1933, as amended, or pursuant to an exemption from registration there from. This presentation is confidential and may not be copied or disseminated, in whole or in part, and in any manner.

Concept IR Disclaimer: Concept IR is an Independent Investor Relations Management Service company. This Presentation has been prepared by Concept IR based on information and data which the Company considers reliable, but Concept IR and the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. Concept IR also hereby certifies that the directors or employees of Concept IR do not own any stock in personal or company capacity of the Company under review.
THANK YOU

For Further Information

Shri Surajit Dutta
Chief Financial Officer
Ircon International Limited
Tel: 011-26530459
E-mail: surajit.dutta@ircon.org

Gaurav Girdhar / Geetanjali Singh
Concept Investor Relations
Tel: +022 40558900
M: +91 7798232425 / +91 8058062213
E-mail: gaurav.g@conceptpr.com /
geetanjali.s@conceptpr.com