

MoU 2026-27

MoU for the year 2026-27	
CPSE and Administrative Ministry/Department	
Ircon International Ltd.	Ministry of Railways

Scope : Consolidated**Objectives, Responsibilities and Governing Framework:**

As prescribed vide DPE's MoU framework for performance evaluation of the CPSEs.

Parameter-wise annual targets for the year 2026-27**Part-I : Main Parameters**

S.No.	Parameter	Unit	Wt.	Target 2026-27
1.	Revenue from Operations	₹ Crore	34	11,100.00
2.	Exports/ Income from Overseas	₹ Crore	8	380.00
3.	Block for Admin Ministry Priorities		5	As per Annexure A
4.	Capital Expenditure	₹ Crore	5	500.00
5.	Project Execution	%	7	100.00
6.	EBITDA (% of Total Income)	%	8	13.46
7.	Return on Capital Employed	%	10	14.00
8.	Asset Turnover Ratio	%	4	63.11
9.	Operating Cash Flow (% of Revenue from Operations)	%	4	4.00
10.	Total Return to Shareholders	%	10	100.00
11.	Dividend Payout	%	5	100.00
Total			100	

Part-II : Compliance Parameters

S.No.	Parameter	Marks	Source/ Verification
1	DPE guidelines on CSR expenditure	-1	
2	Provisions in the Companies Act, 2013 [or SEBI (LODR) regulations in case of listed entities] on Corporate Governance: a.Composition of Board of Directors b.Board Committees c.Holding Board and Committees' Meetings d.Related Party Transactions e.Disclosures and Transparency	-3 (0.60 for each)	
3	Onboarding of CPSE on all operational TReDS platforms	-1	
4	Timely payments to MSE vendors as prescribed in MSMED Act	-3 (graded)	
5	Procurement of goods and services (as percentage of total procurement), from a.MSEs overall – 25% b.SC/ST owned MSEs – 4% c.Women owned MSEs – 3%	-2 (0.66 for each)	
6	Succession Planning and Leadership Development Plan	-1	
7	Surplus Non-Core Assets (Land & Building) Monetization Plan	-1	
8	Adoption of Emerging Technologies Plan	-1	

MoU 2026-27

Please refer "Annexure A" attached herewith

Signature and date

CMD / MD,
Ircon International Ltd.

Secretary,
Ministry of Railways

System Generated - MoU Dashboard

Digitally Signed By:Ircon International Ltd.
Date: 29-09-2026
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Railways
Date: 30-09-2026
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Notes:

- a) Main parameters including Administrative Ministry Priorities (unless otherwise specified), shall be evaluated on a proportionate marking basis for achievements ranging between 50% and 100% of the target and the achievements below 50% of the target shall score zero, except in the case of the Total Return to Shareholders parameter.
- b) There shall be no adjustment in prescribed targets or achievements on account of changes in exchange rates, regulatory prices of raw materials or finished goods, reduction in margins, or any other reason, as these are considered normal business conditions, unless otherwise specified.
- c) The aggregate score shall be contingent upon compliance with the prescribed compliance parameters. Failure to comply shall result in the deduction of full marks, as indicated, without any partial or proportionate deduction, unless otherwise specified.
- d) When calculating annual achievements, any quantified qualifications from the Comptroller and Auditor General (C&AG) or Statutory Auditors would be adjusted accordingly in the Revenue, Profit, Surplus, etc.
- e) The Capital Expenditure target is determined based on Statement 26 (Investment in Public Enterprises) of the Budget Expenditure Profile or the Ministry's vision, whichever is higher. No downward revision in the Capital Expenditure target shall be considered; however, upward revision may be undertaken if the Revised Estimates of Capital Outlay exceed the existing target. The parameter is applicable subject to a minimum target of ₹100 crore.
- f) The target related to Project Execution is applicable for the CPSEs having projects under monitoring on PAIMANA portal of MoSPI. No target is assigned in advance but will be evaluated at the closing of the financial year, as per the methodology contained in the MoU Guidelines. Further, CPSE and Administrative Ministry shall ensure that all eligible projects are reported on PAIMANA Portal in a timely manner, wherever applicable.
- g) The specific targets are not prescribed in the MoU for: (i) Total Return to Shareholders (**if applicable**) and (ii) Dividend Payout. These parameters shall be evaluated based on achievements against prescribed benchmarks, as per the methodology contained in the MoU Guidelines, at the closing of the financial year.

**Ircon International Ltd.
(Ministry of Railways)**

Block for Administrative Ministry Priorities

Sl. No.	Parameter	Unit	Wt.	Target
1.	Commissioning targets of 161 Kms. during 2026-27	%	3	100.00
2.	Commissioning of Sivok-Riyang Section (14 Kms)	KM	2	100.00

Evaluation Methodology:

The parameters at **Sl. No. 1** and **Sl. No. 2** shall be evaluated based on the achievement against the respective annual targets, with marks being awarded as tabulated below:

<u>For Sl. No.-1</u> <i>Commissioning targets of 161 Kms. during 2026-27</i>		<u>For Sl. No.-2</u> <i>Commissioning of Sivok-Riyang Section (14 Kms)</i>
Achievement	Marks	Marks shall be awarded on a pro-rata basis in proportion to the actual achievement against the prescribed target.
Achieving 100% and above	3.00	
Achieving 90% to below 100%	2.00	
Achieving 80% to below 90%	1.00	
Below 80%	0.00	

Reference:

- a. IMC Minutes dated 25.08.2026.
- b. Ministry of Railways (Railway Board) OM No. 2022/PL/57/01 dated 08.07.2026.